



**ADISA 2023  
ANNUAL CONFERENCE  
& Trade Show**  
The Cosmopolitan  
of Las Vegas

***Agenda At-a-Glance (as of 9/16/2023)***

**Monday, October 9**

12:00-1:30 pm	Women's & Next Generation Luncheon		
1:45-2:50 pm	(1) Fundamentals of Alts 101	(2) 1031 Nuts & Bolts	(3) Beyond Chat GPT -- How AI is Being Used to Benefit Funds and Advisors
3:00-4:00 pm	(4) Patience Amid Politics: Practical Approaches to QOZs	(5) Energy Assets in the Future	(6) Credit Illiquidity: Where to Find Leverage and at What Cost
4:15-5:00 pm	Conference Kick-Off		
5:00-6:00 pm	General Session I: Industry Sector Reports		
6:00-7:00 pm	Opening Cocktail Reception		

**Tuesday, October 10**

8:00-9:00 am	Breakfast & Exhibition
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9:00-9:50 am	General Session II: Legislative & Regulatory Updates		
9:50-10:15 am	General Session III		
10:15-10:45 am	Break & Exhibition		
10:45-11:35 am	(7) Distribution Policies: How Offering Distributions are Set and Managed	(8) Part II: To 506(b) or Not to 506(b), That is the 506(c) Question	
11:45 am-12:35 pm	(9) Real Estate: Challenges and Opportunities, Outlook for 2024	(10) How to Approach DSTs in a Low Yielding Real Estate Environment	(11) New Products
12:35-1:45 pm	Lunch & Exhibition		
1:45-2:35 pm	(12) RIA Peer-to-Peer Panel	(13) A Bridge Over Troubled Water: Examining DST Structures in a Rising Interest Rate Environment	(14) Structured Products
2:45-3:35 pm	(15) Impact Investing in the Real World	(16) Client Retention	(17) Oil & Gas
3:35-4:00 pm	Break & Exhibition		
4:00-4:50 pm	(18) Dispelling the Myths of the NAV REIT	(19) Private Equity	(20) Short Termism and Investor Expectations
5:00-6:00 pm	Keynote Speaker Barbara Corcoran		
6:15-7:15 pm	Cocktail Reception		

**Wednesday, October 11**

7:30-9:00 am

Breakfast & Exhibition

9:00-10:00 am

General Session V: Don Trone

10:10-11:00 am

(21) Evolution of Custodians: Mergers,  
Technology and Updates

(22) Interval Funds

(23) The Case of Alts in a 5% CD  
Environment

11:10 am-12:00 pm

(24) Broker-Dealer Advisory Council

(25) RIA Advisory Council

(26) Sponsor Roundtable