

# ADISA 2019 Alts Market Predictions

Due Diligence Officers Survey

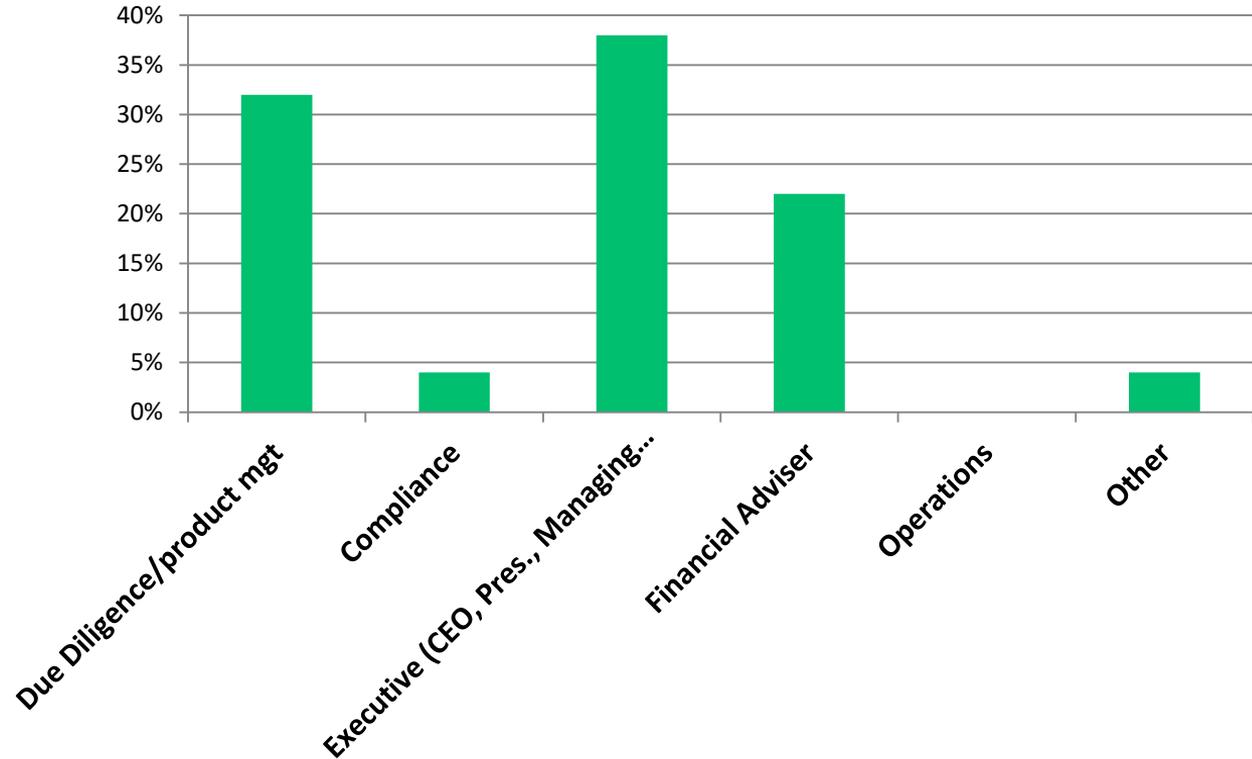
Mausz, G. and Harrison, J.



APRIL  
**1-3**  
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SAN ANTONIO  
RIVERCENTER

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**CONFERENCE**

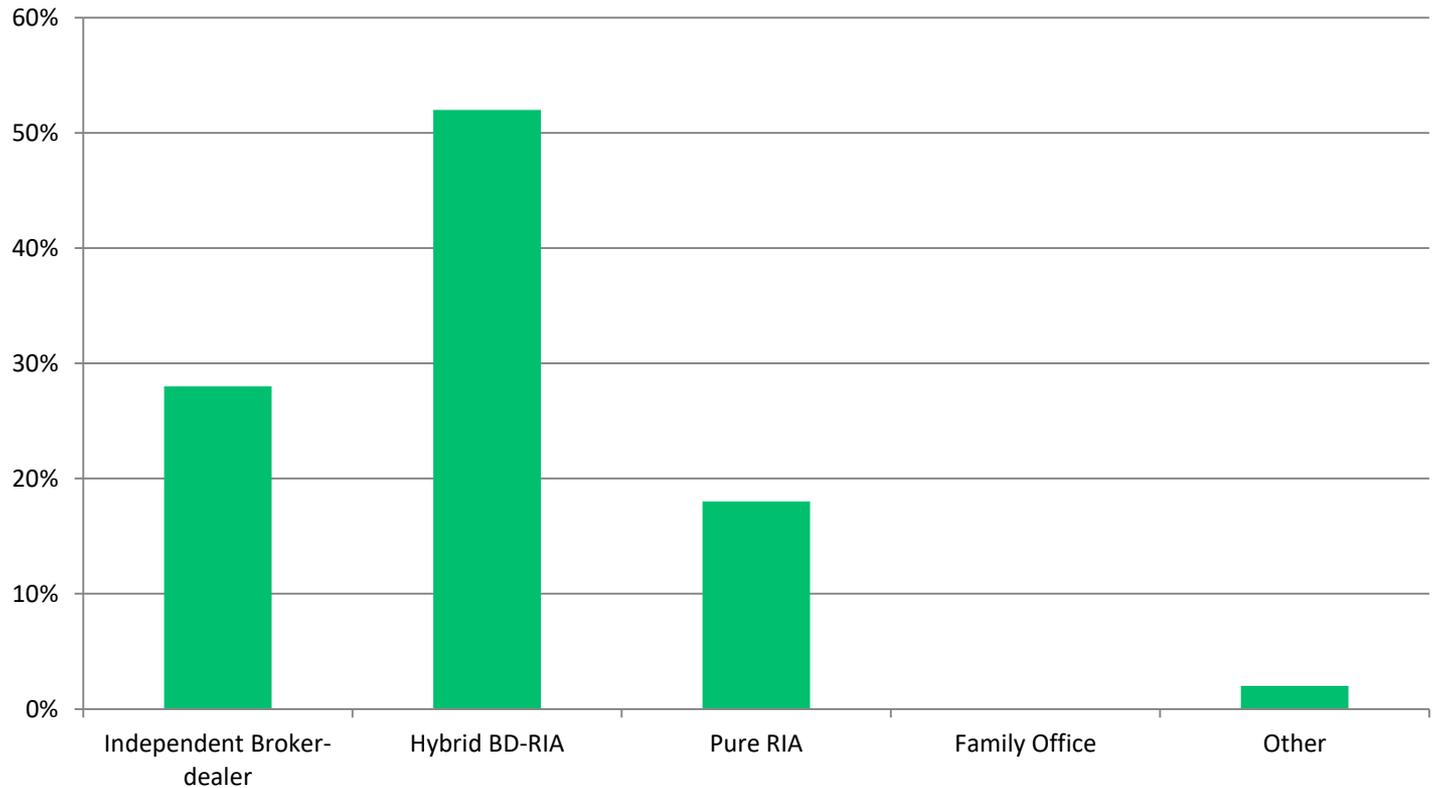
# What is your primary role in your firm?



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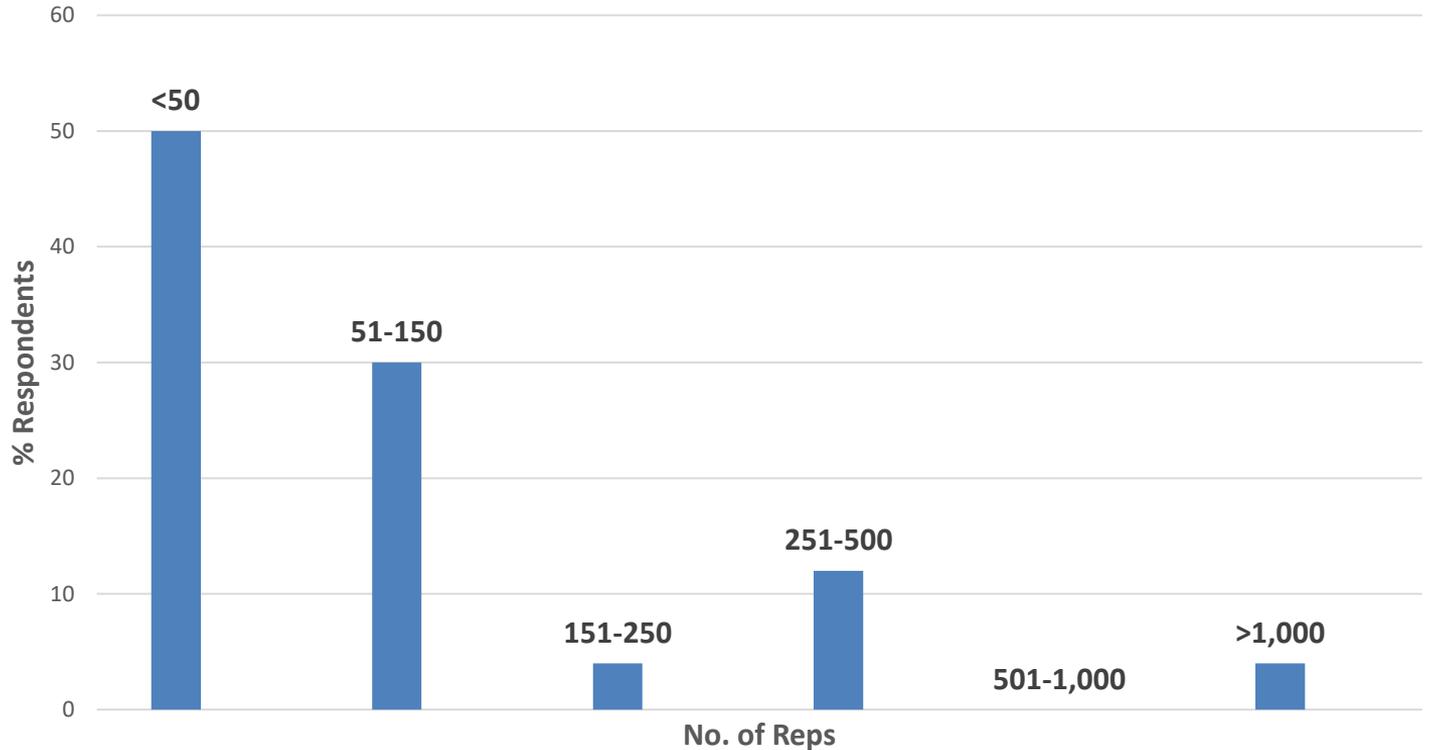
# Type of Firm



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# Size of Firms

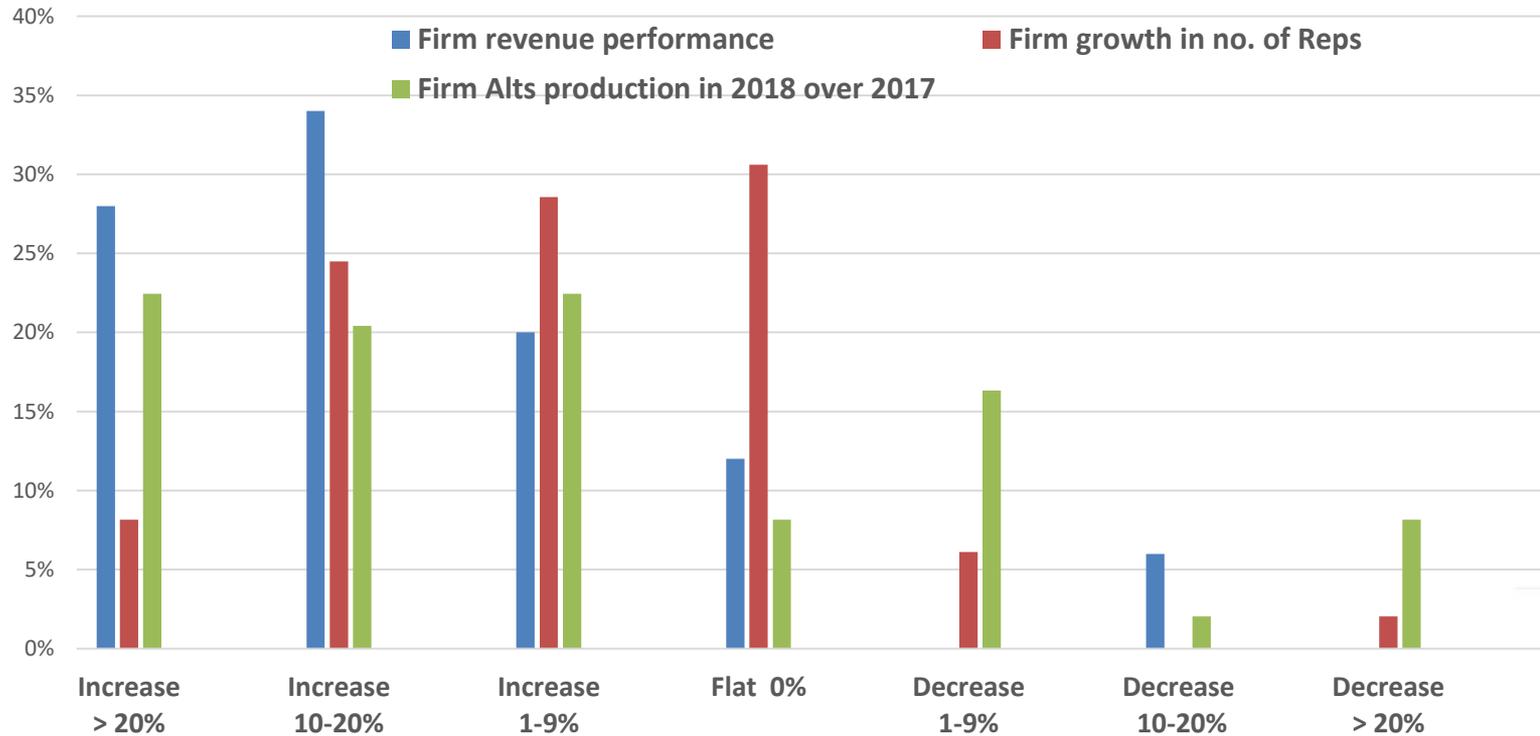


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# Firm Performance in 2018

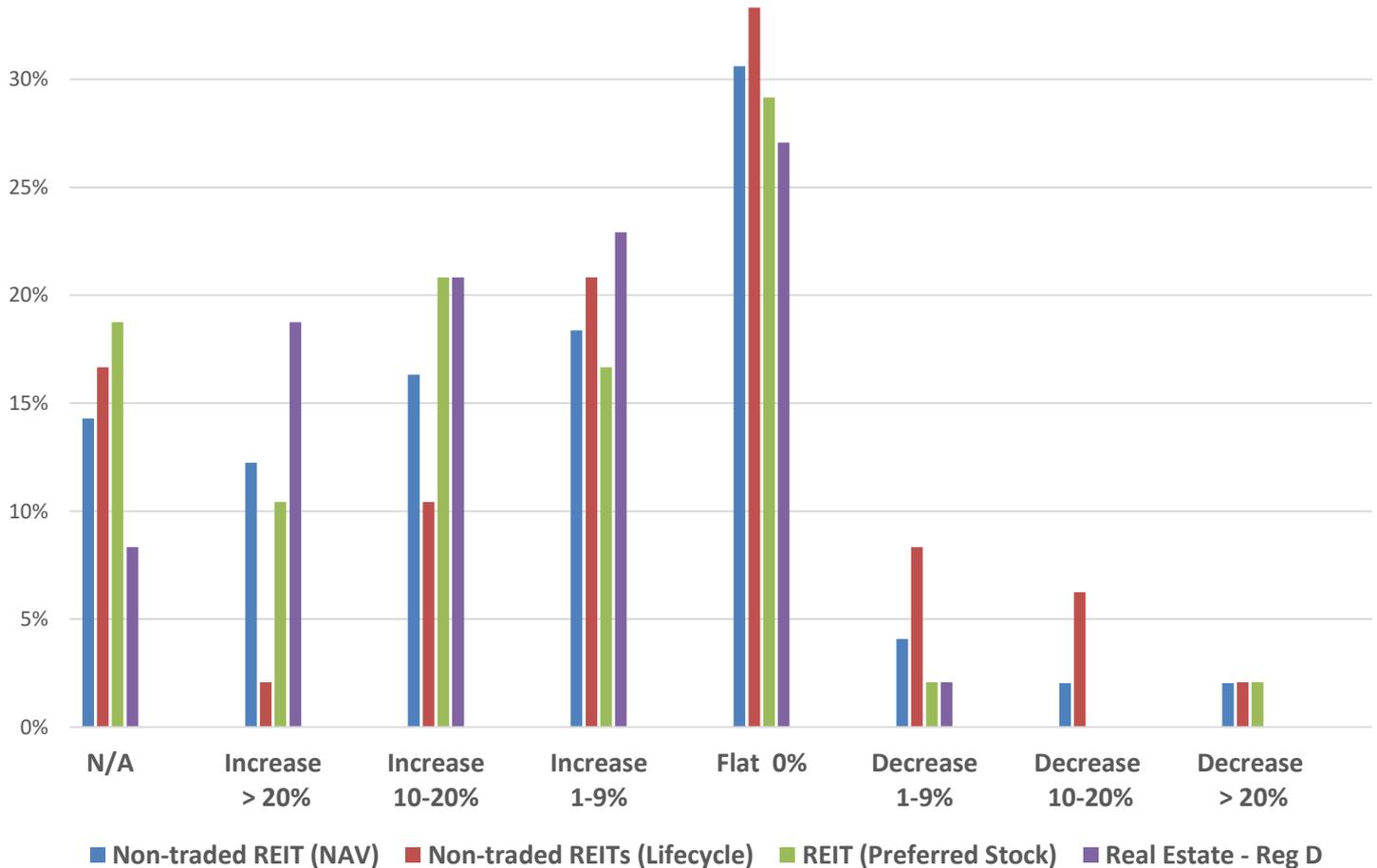


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# Sales Projections Classes related to Real Estate

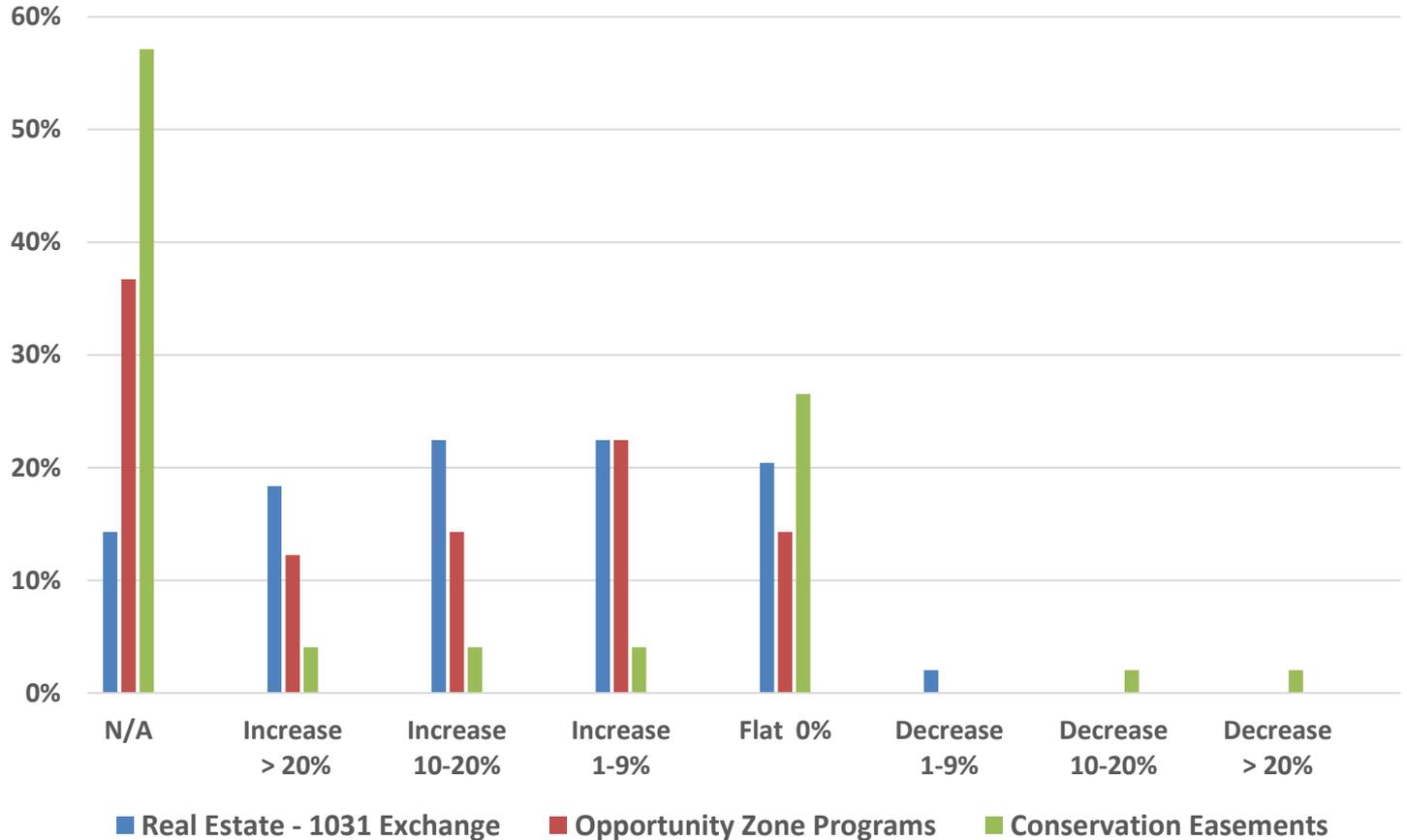
35%



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# Sales Projections Classes related to Real Estate/Tax

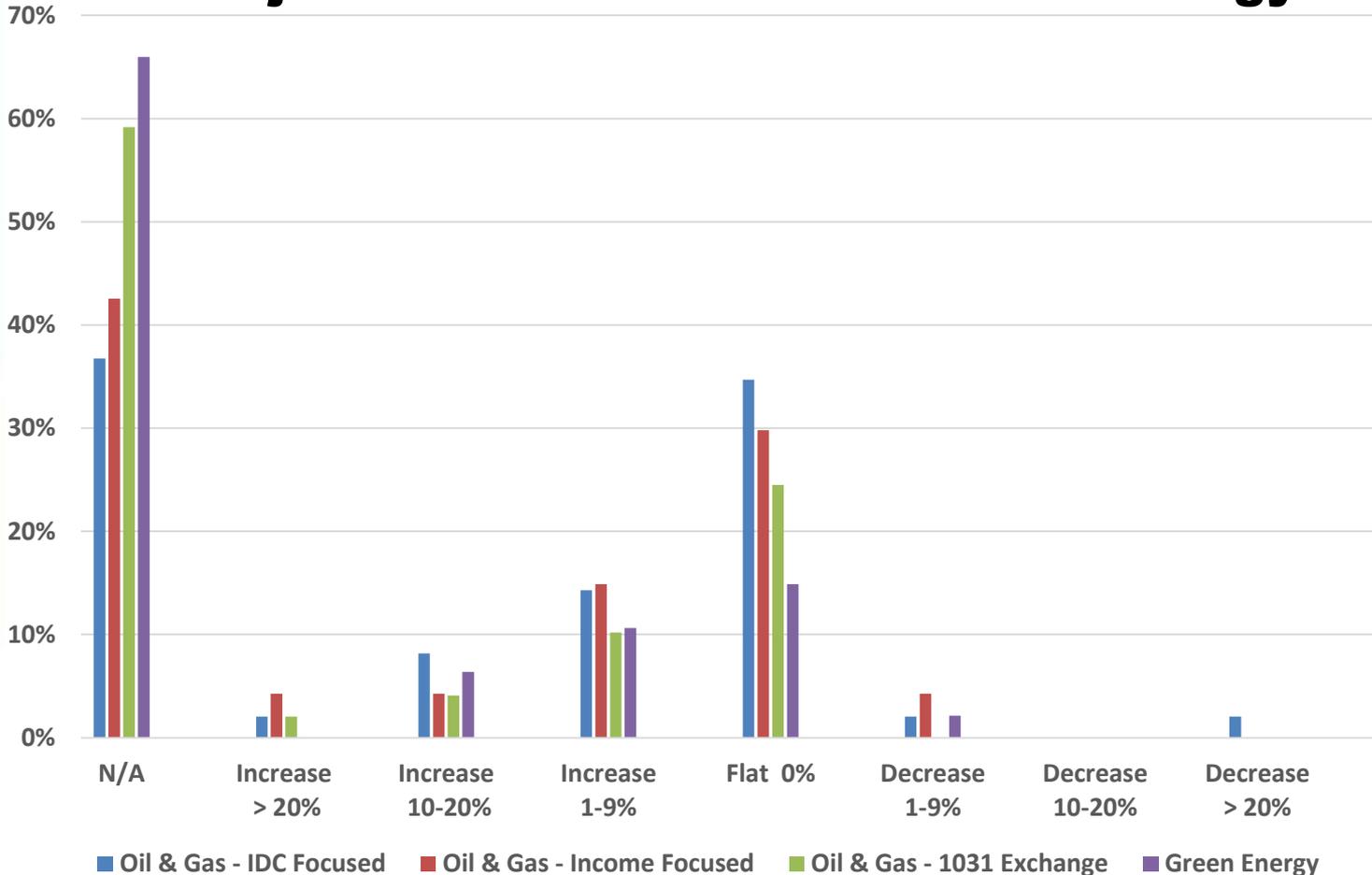


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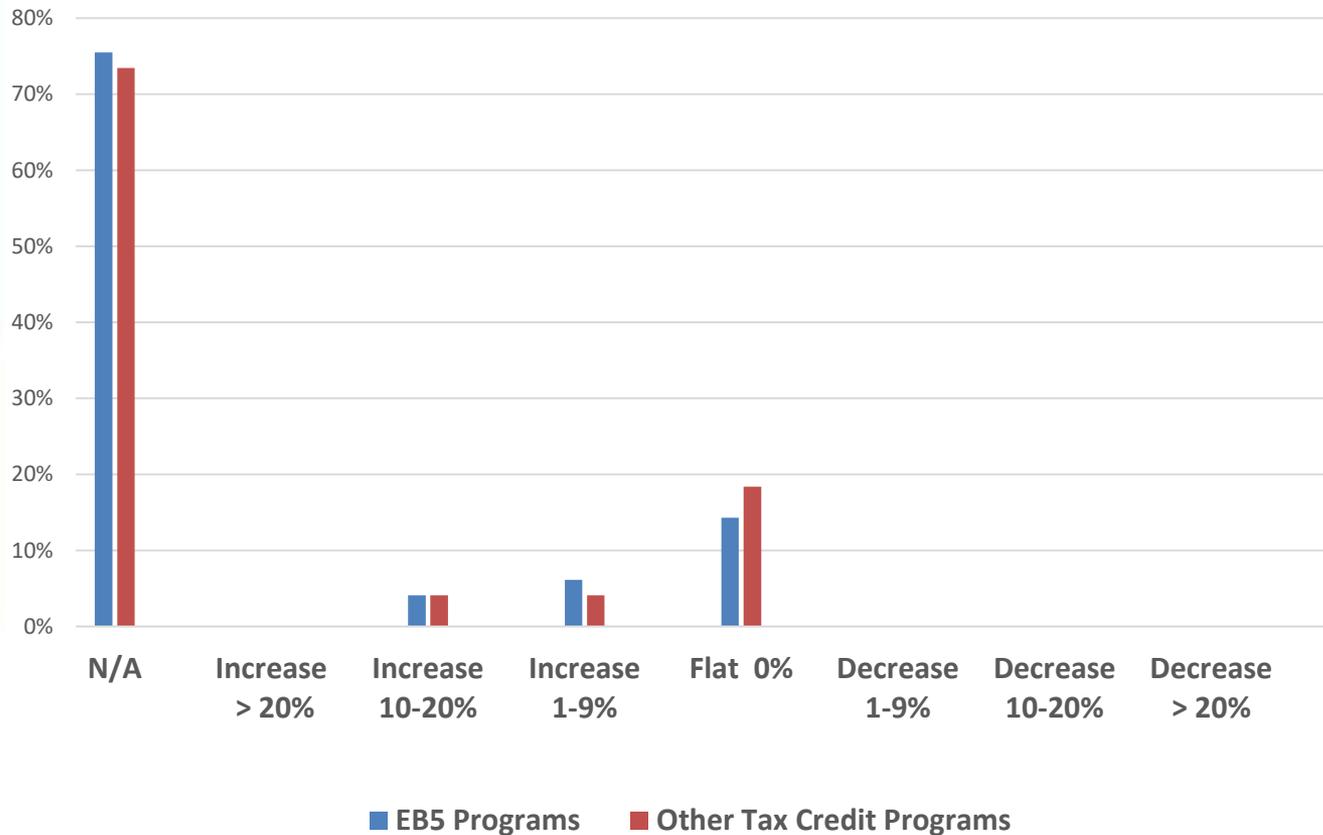
# Sales Projections for classes related to Energy



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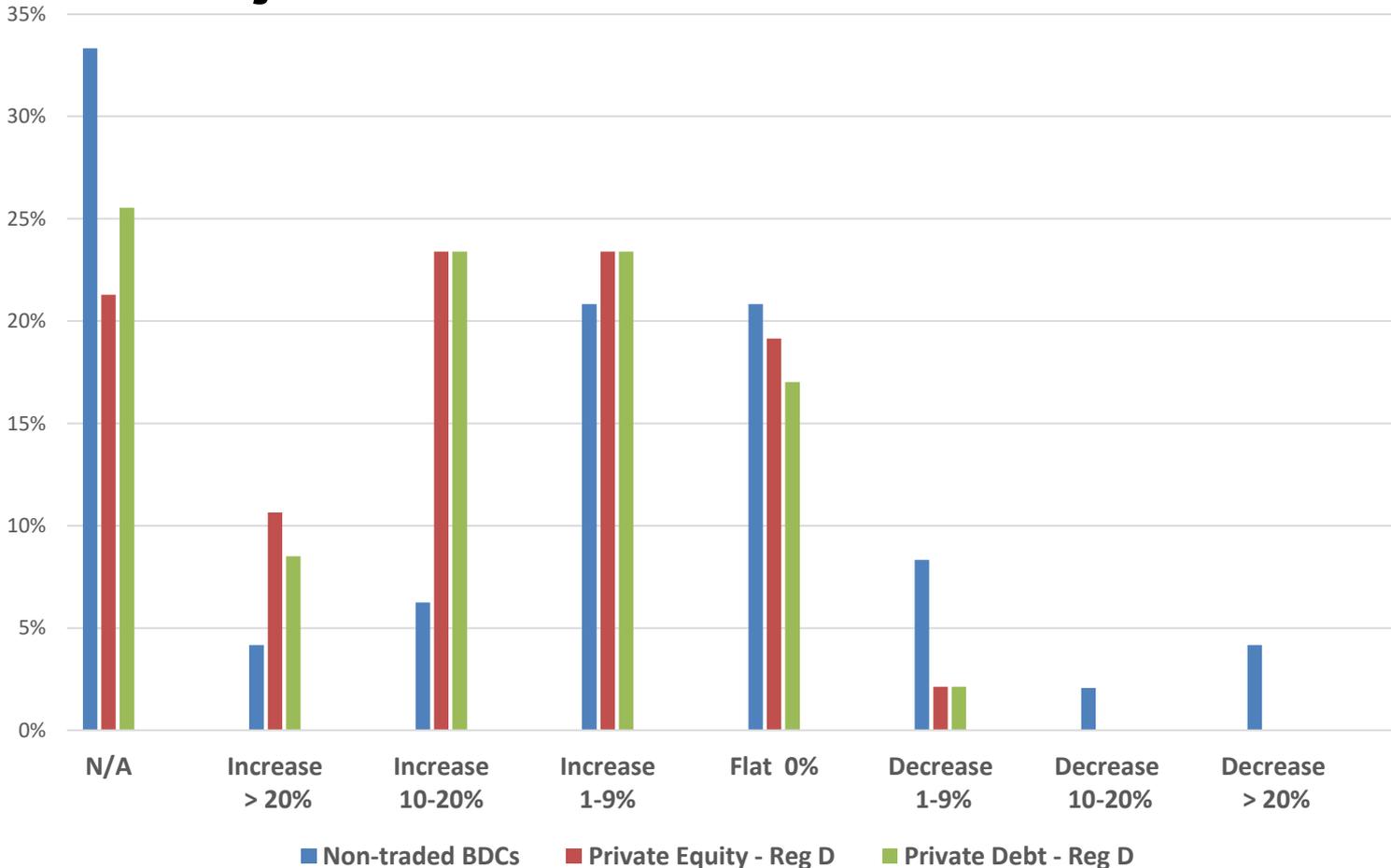
# Sales Projections classes of Specialized Tax



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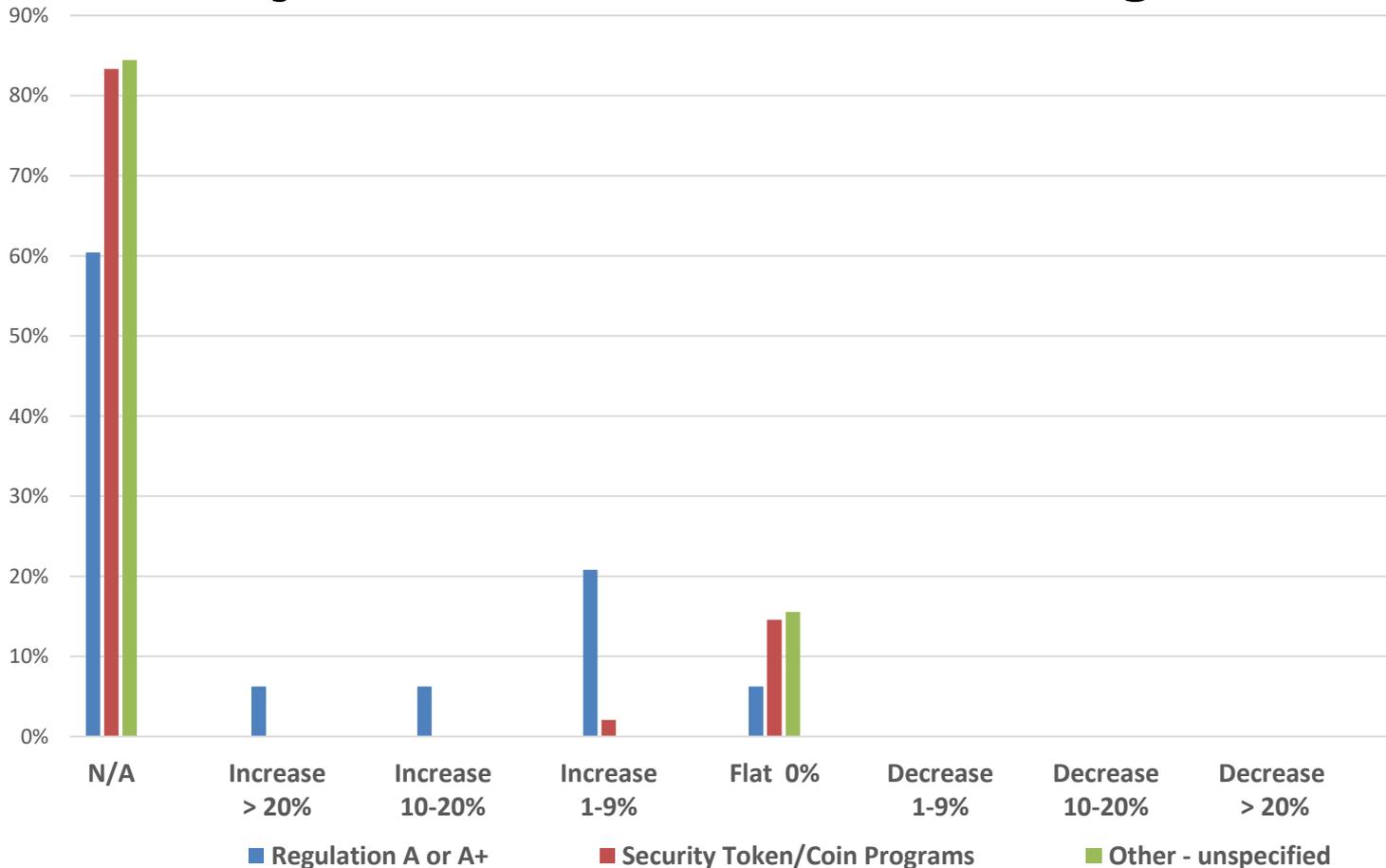
# Sales Projections Classes Related to Private Funds



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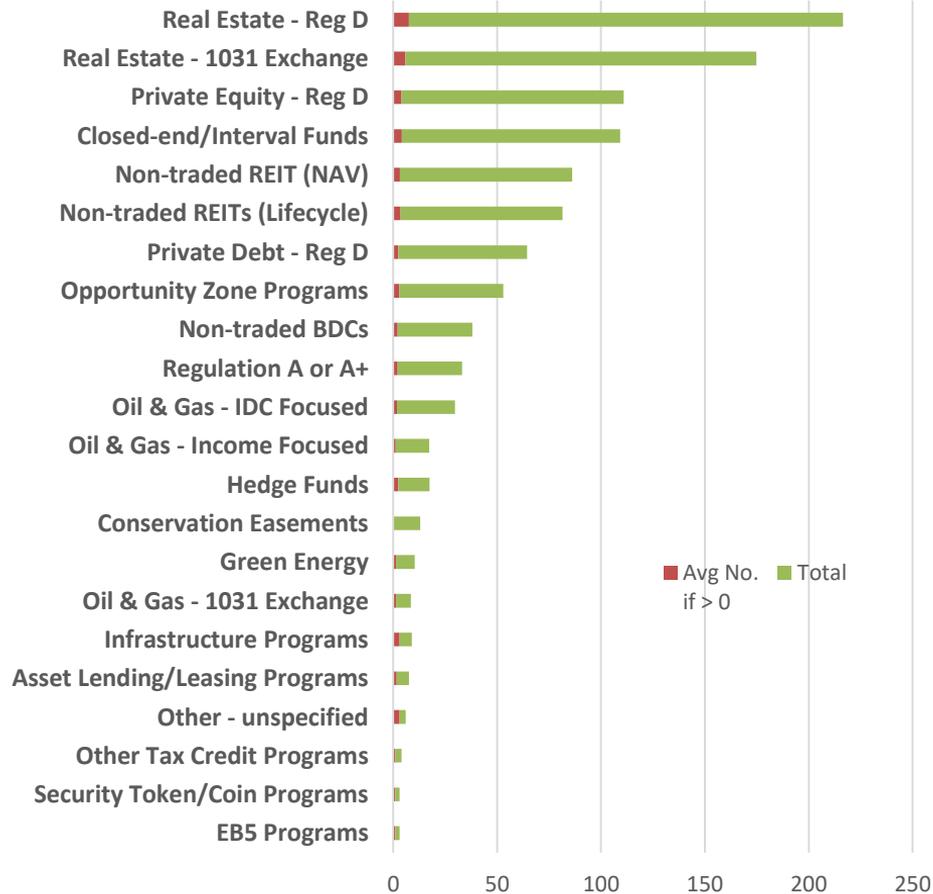
# Sales Projections for Miscellaneous Programs



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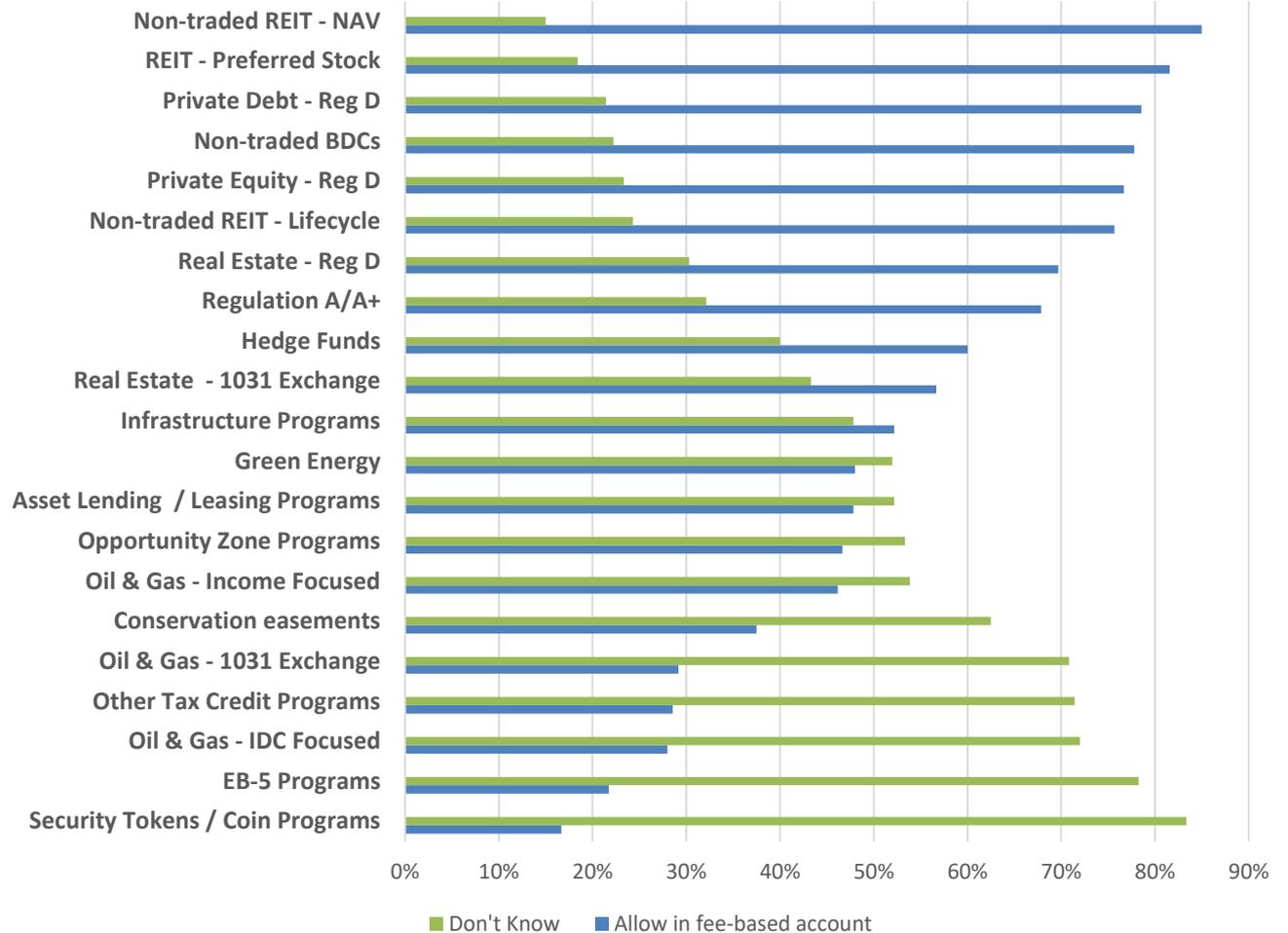
# Program popularity = No. held in total, all 70 respondents



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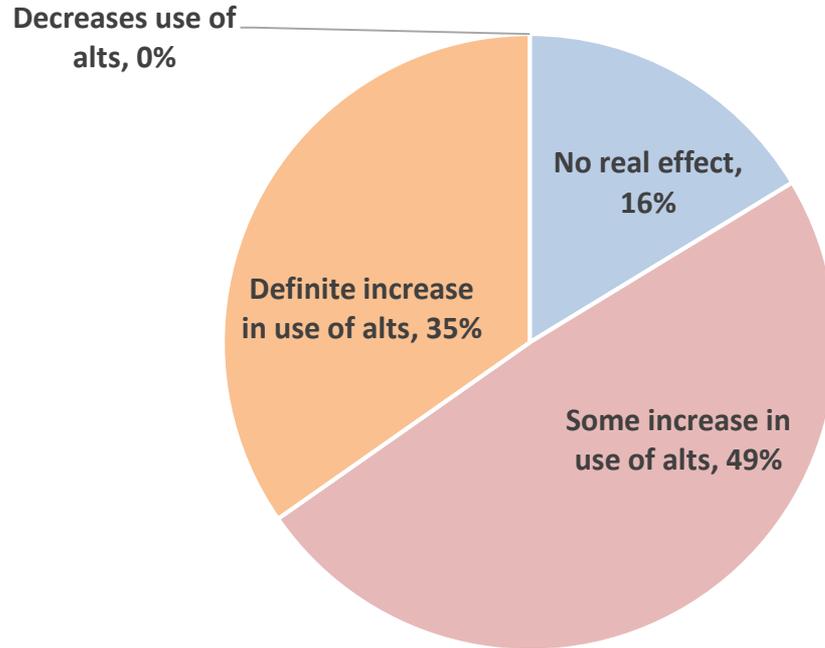
# Would allow in fee-based account



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# Extent stock market volatility increases use of alternative investments?



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# Thanks for your attention

*Any questions?*

For further info,  
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